



February 21, 2013

To Whom It May Concern:

Re: *Mike Orlando*

It is with great pleasure that I write this Letter of Recommendation for Mike Orlando.

My professional relationship with Mike began when he was engaged in 2010 as the Lead Retail Development Consultant for Kilroy Realty Corporation's 1.4 million square foot mixed use project, One Paseo.

Throughout his engagement Mike has exhibited a great skill set for developing strategic business plans executed with honesty, integrity and perseverance in all of his dealings. He brings a wealth of knowledge of retail development and a tremendous network of relationships with tenants (local, regional and national), consultants and industry contacts.

Mike is very creative and coupled with his strong critical thinking skills has generated strong results and value for the One Paseo project. His team building strengths and sense of humor add a level of fun and enthusiasm that are refreshing and contagious. He is dedicated and committed to his clients and their respective projects to a level that ensures the optimum result.

I have no reservation in recommending Mike to anyone seeking his services, as I am confident that Mike will perform with the same integrity and quality of service as I've experienced in my dealings with him.

I have the utmost respect for Mike. I would welcome the opportunity to discuss Mike's many attributes with you.

Should you have any questions, please do not hesitate to contact me at (858) 523-2201.

Sincerely,

A handwritten signature in blue ink, appearing to read "S. Scott".

Steven R. Scott
Senior Vice President